



# NASCOE MEMBERSHIP

BREAKOUT SESSION



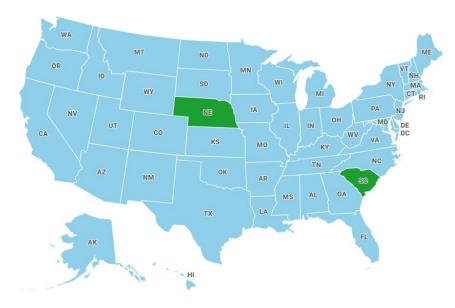
Scan me!

# MEMBERSHIP CO-CHAIRS

### **GLENN THOMAS – SOUTH CAROLINA**

**GLENN.THOMAS@NASCOE.ORG** 

EMILEE SEIER – NEBRASKA EMILEE.SEIER@NASCOE.ORG



# MIDWEST AREA - MWA

### LEANN OLTMANNS – ILLINOIS LEANN.OLTMANNS@NASCOE.ORG

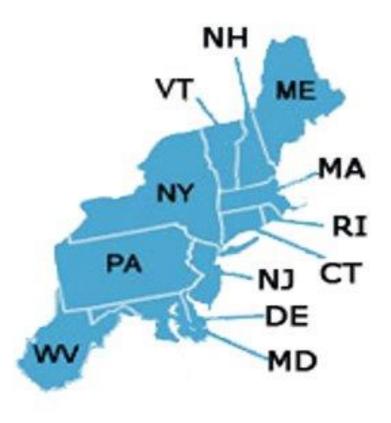
LAUREN SHANK – INDIANA

LAUREN.SHANK@NASCOE.ORG



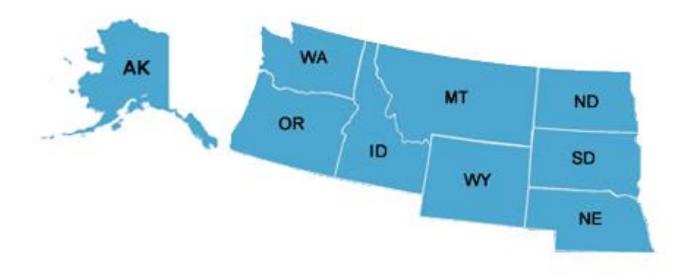
# NORTHEAST AREA - NEA

### SARAH KUBIK - CONNETICUT SARAH.KUBIK@NASCOE.ORG



# NORTHWEST AREA - NWA

### JENNY LEE- MONTANA JENNY.LEE@NASCOE.ORG



# SOUTHEAST AREA - SEA

### SARAH SMITH - TENNESSEE

### SARAH.SMITH@NASCOE.ORG



# SOUTHWEST AREA - SWA

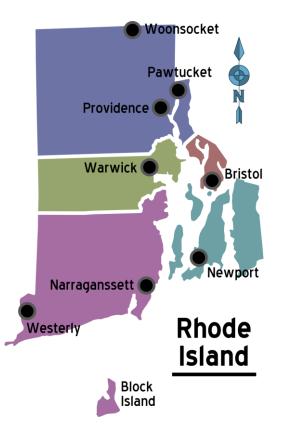
### BREEANN FINK - KANSAS

### BREEANN.FINK@NASCOE.ORG

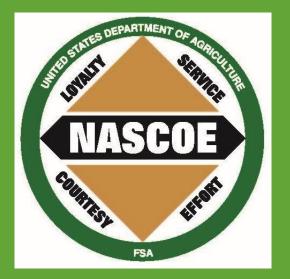


# 100% MEMBERSHIP STATES FOR 2023

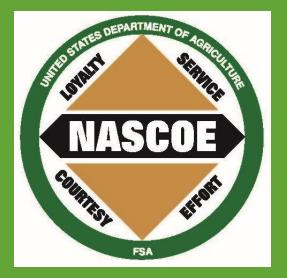
### RHODE ISLAND – NEA



### TOPICS TO BE DISCUSSED

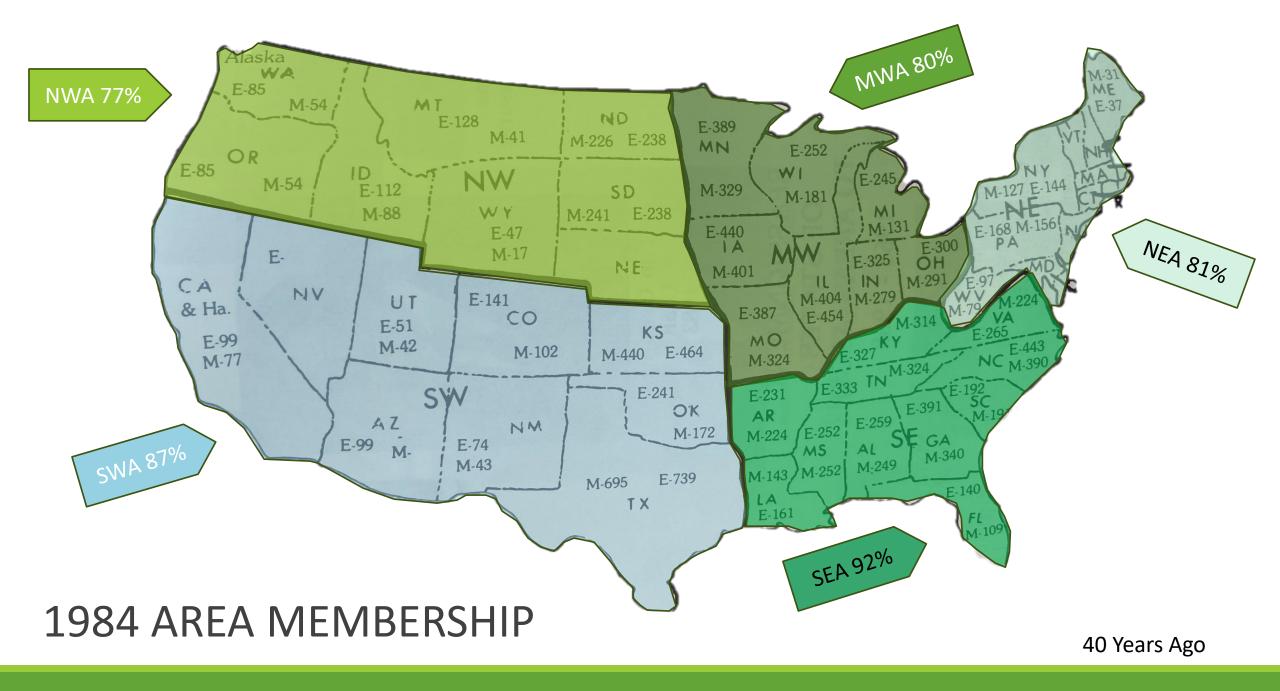


- WHERE WE WERE, WHERE WE ARE, WHERE WE ARE GOING
- TREASURER & MEMBERSHIP CHAIRPERSON WHERE IT ALL BEGINS
- MEMBERSHIP DUES SUBMISSION AND CALCULATION
- NASCOE WEBSITE/APP
- MEMBERSHIP AWARDS
- MEMBERSHIP DRIVES (RECRUITMENT)
- AVAILABLE TOOLS
- JUMP TEAMS



#### WHERE WE WERE, WHERE WE ARE, WHERE WE ARE GOING...

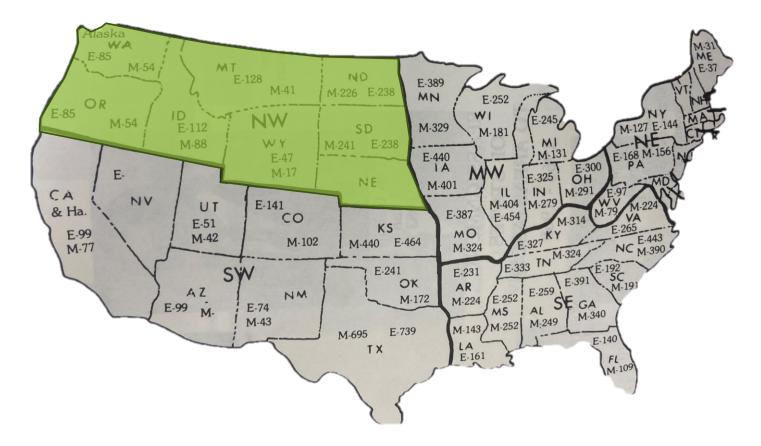




### NORTHWEST AREA - NWA

1984 - 77%

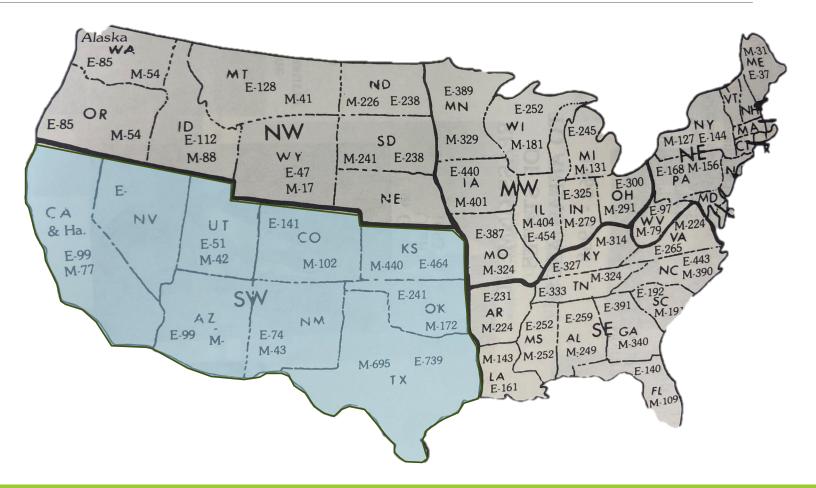
#### 2023 - 69%



### SOUTHWEST AREA - SWA

1984 – 87%

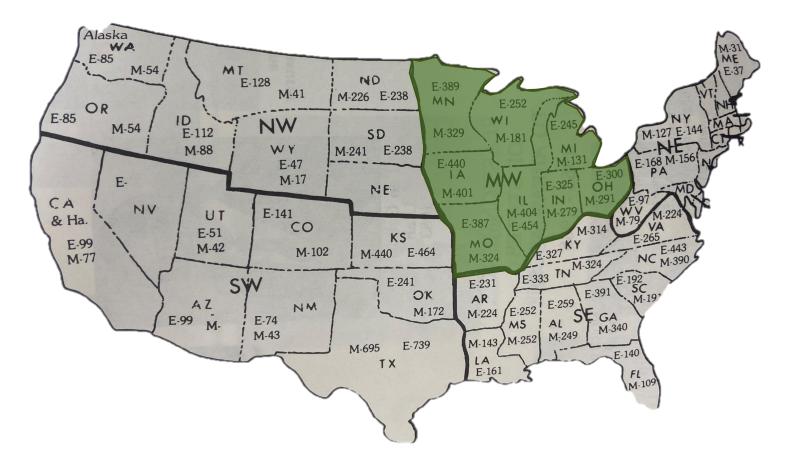
#### 2023 - 67%



### MIDWEST AREA - MWA

1984 - 84%

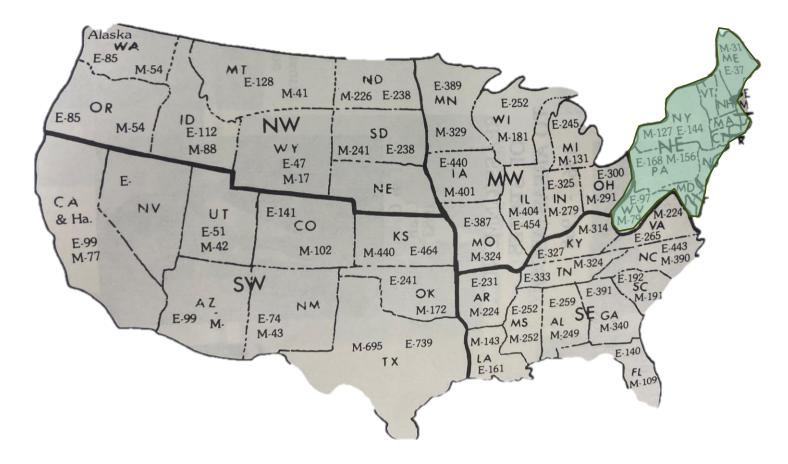
#### 2023 - 67%



### NORTHEAST AREA - NEA

1984 - 81%

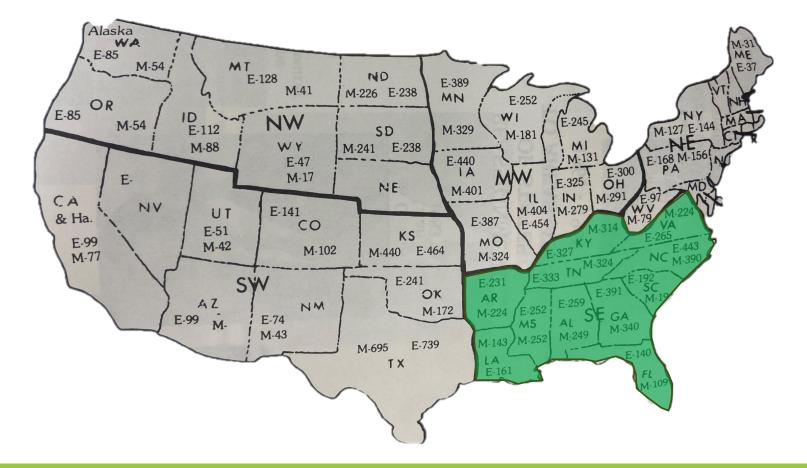
#### 2023 - 71%



### SOUTHEAST AREA - SEA

1984 – 92%

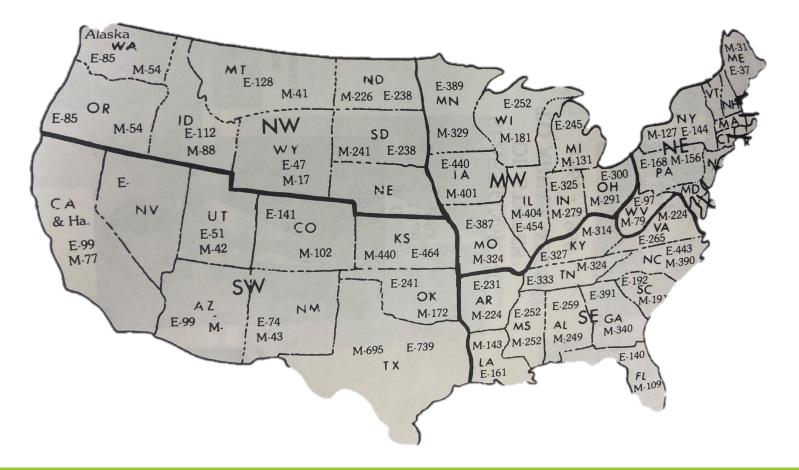
#### 2023 - 78%



### 1984 MEMBERSHIP – 86%

#### EMPLOYEES: 9,546

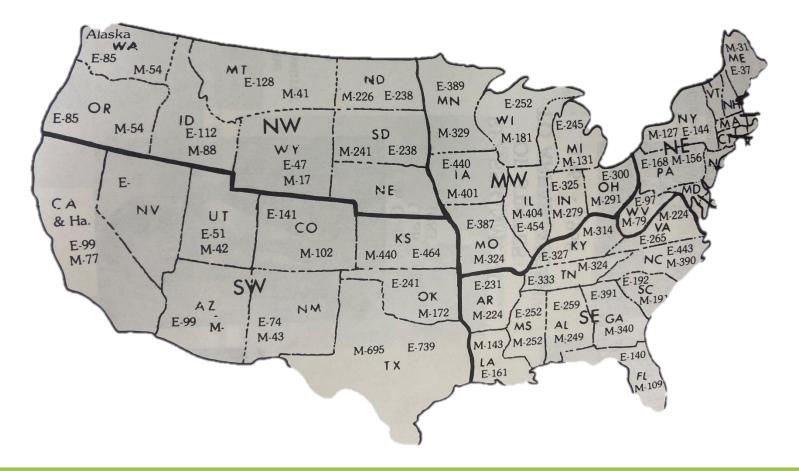
#### **MEMBERS: 8,205**



# 2023 MEMBERSHIP – 70%

#### EMPLOYEES: 6,738

#### **MEMBERS: 4,739**



# WHERE WE WERE, WHERE WE ARE, WHERE WE ARE GOING...

### WERE: 86%

ARE: 70%

### GOING: ??



# IT TAKES TEAMWORK



### TEAMWORK STARTS: STATE MEMBERSHIP CHAIRPERSON



#### **Responsibilities include:**

- Solicits State Membership
- •Provides leadership in an effort to promote and maintain high levels of membership in their state Association.
- •Works closely with District Chairs to promote the State Association.
- •Prepare and maintain a welcome package for new coworkers and non-members to be sent out.
- •Communicates with the State Treasurer to maintain the state member's information. Timely submit changes to the Area Membership Chair;
- •Communicates with the State Treasurer to monitor biweekly payroll reports from NFC. Also reviews these reports for accuracy.
- •Work closely with the State Treasurer to track and request Membership Awards!

### WORKING WITH -STATE TREASURER



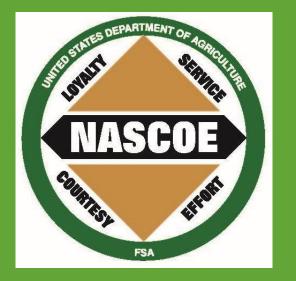
#### **Responsibilities Include:**

- •Establishing and maintaining bank accounts as well as all financial records of the Association
- •Regular disposition of income and expenses
- •Preparing Financial Reports
- •Compare and validate current dues withholdings for members
- •Work with the State Membership Chairperson to maintain necessary reports (MAR's), receives membership dues and issues payments for the State Association.
- •Works closely with the State Membership Chairperson to track and request Membership Awards.

# NASCOE DUES FISCAL YEAR RUNS JULY 1<sup>ST</sup> – JUNE 30<sup>TH</sup>



### REVIEW MEMBERSHIP CALCULATION GUIDELINES



- PERMANENT APPOINTMENT county office employee is defined as a permanent FSA employee whose work performance evaluation rating or reviewing official in the COC or DD, which includes CO and GS employees. COTs (now CEDT's) and FLOTs are also eligible.
- State Associations that allow GS employees to be FULL members, will count all CO members and eligible GS FULL MEMBERS in their total count of membership.
- A membership percentage will be calculated by dividing this total by the total number of CO employees only in the state minus any CO employees who perform 100% Farm Loan work. This percentage will be capped at 100%.
- If a CO employee is doing 100% GS work and is a member, then they will be counted in the membership as well as total employees. NASCOE will provide data obtained from WDC as available, but it is up to each state association to verify accuracy.
- States that allow GS members but only charge ASSOCIATE members dues those states will only count them as associate members. They will not count in membership or employee total.
- Temporary co-workers are not counted in the membership percentage

# CALCULATION EXAMPLE WITH FULL GS CO-WORKERS

TOTAL CO EMPLOYEES: 15

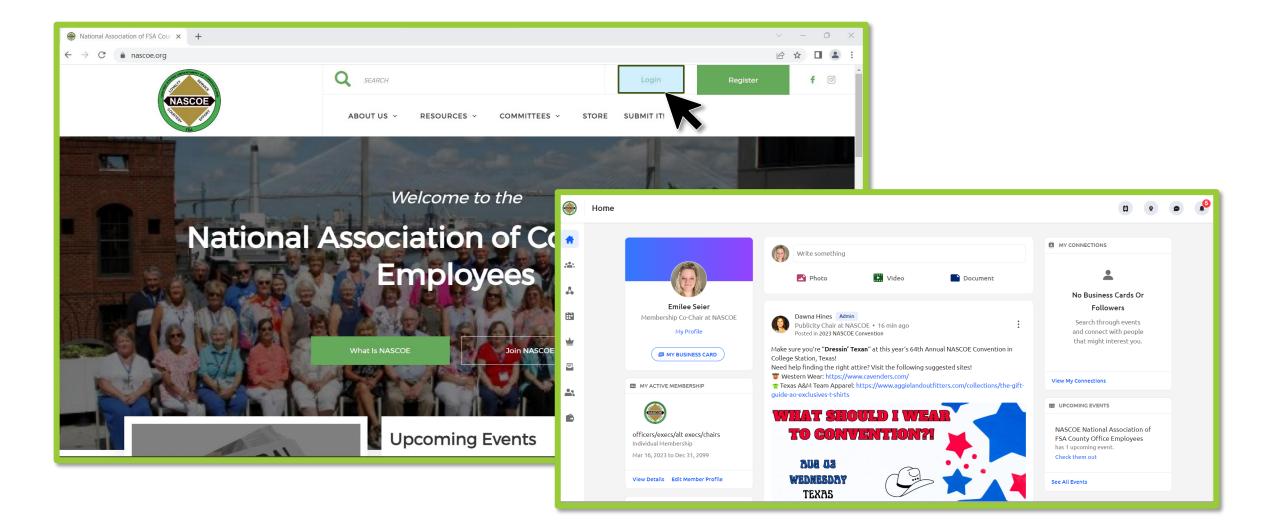
TOTAL GS EMPLOYEES: 8

NASCOE MEMBERS: 7

NASCOE FULL MEMBERS: 2

TOTAL NASCOE FULL MEMBERS = (7+2) 9

MEMBERSHIP CALCULATION: TOTAL CO EMPLOYEES: 15 TOTAL FULL MEMBERS (CO & GS): 9 9/15 = .60 \* 100 = 60%

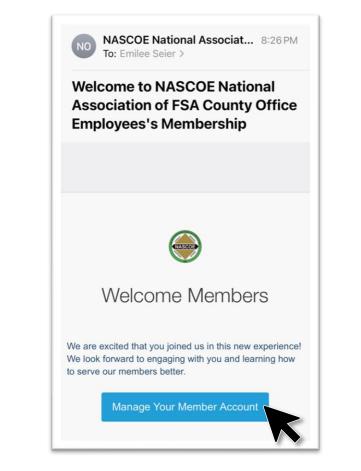


### WWW.NASCOE.ORG

# DOWNLOAD THE NASCOE APP



# NASCOE APP/WEBSITE ACCESS



INFORMATION STATE MEMBERSHIP CHAIRS NEED TO SEND TO AREA MEMBERSHIP CHAIRS FOR NEW MEMBERS OR EXISTING MEMBERS WITHOUT ACCESS :

• MEMBER FIRST AND LAST NAME

• STATE ASSOCIATION

• PERSONAL E-MAIL ADDRESS (NO .GOV E-MAIL ADDRESSES CAN BE USED)

• MEMBERSHIP TYPE (FULL REGULAR/ASSOCIATE/HONORARY LIFE)

# NASCOE APP/WEBSITE UPDATES

MEMBERS CAN UPDATE THEIR PROFILE INFORMATION THEMSELVES: NAME, E-MAIL ADDRESS, ETC.

### STATE MEMBERSHIP CHAIRS NEED TO NOTIFY AREA MEMBERSHIP CHAIRS OF CHANGES:

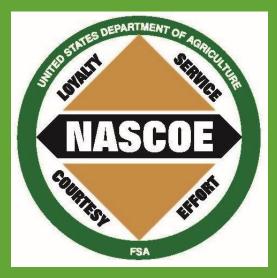
• CHANGE FROM FULL REGULAR MEMBER TO AN ASSOCIATE OR HONORARY LIFETIME MEMBER (HLM)

• CO-WORKER LEAVES AGENCY/RETIRES – NO LONGER MEMBER/ASSOCIATE/HLM

• ASSOCIATE MEMBER CHANGES TO FULL REGULAR MEMBER

• CO-WORKER CHANGES STATES – LET NEW STATE MEMBERSHIP CHAIR KNOW

### MEMBERSHIP DRIVES & RECRUITMENT





# QUESTION 1 : IDENTIFY FOUR DIFFERENT WAYS YOUR STATE ENGAGE WITH ITS MEMBERS?

- DIRECT MAILINGS
- EMAIL DATABASE
- NEWSLETTERS
- NETWORKING
- PHONE CALLS
- MONTHLY ASSOCIATION CALLS
- WRITE UPS FROM THOSE WHO ATTEND RALLYS/CONVENTIONS
- SOCIAL MEDIA ENGAGEMENT

- MEMBERSHIP PACKETS
- COF/CED DIRECT CONTACT
- INVITE CO-WORKERS TO CONVENTIONS
- ONLINE SCHOLARSHIP AUCTIONS
- FOSTERING FIRST TIMERS
- AREA ACTIVITIES
- INCENTIVES

Question 2 - Identify 4 things that you feel are the top reasons that being a member of NASCOE is important.

- NASCOE IS OUR UNITED VOICE
- STRENGTH IN NUMBERS
- ACCESS TO NATIONAL OFFICE
- NETWORKING
- FRIENDSHIP
- INFORMATION SHARING
- SUPPORT SYSTEM
- BENEFITS
- PROGRAM & NEGOTIATIONS

- SUPPORTING AGRICULTURE INDUSTRY
- LEADERSHIP OPPORTUNITIES
- VOICE TO CONGRESSIONAL MEMBERS
- JOB SECURITY

Question 3 - Identify 4 things that cause struggles with promoting, retaining or engaging with members in your states?

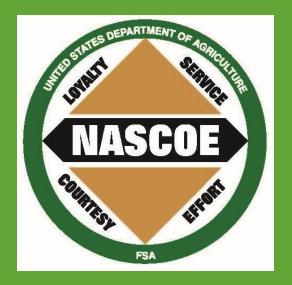
- LOSS OF NASCOE HISTORY/KNOWLEDGE
- LACK OF SUPPORT FROM UPPER MANAGEMENT
- TRAVEL RESTRICTIONS/ISOLATION
- LACK OF IN-PERSON TRAINING
- WORKLOAD
- GENERATIONAL GAP
- MISCONCEPTIONS OF WHAT NASCOE DOES
- ENTITLEMENT ASSUME BENEFITS ARE AUTOMATIC

- ISSUES WITH NASCOE DECISIONS
- NATIONAL OFFICE RECOGNITION
- LACK OF REGULAR COMMUNICATION
- PERSONS THINK NASCOE IS A UNION
- LACK OF UNDERSTANDING OF PAC

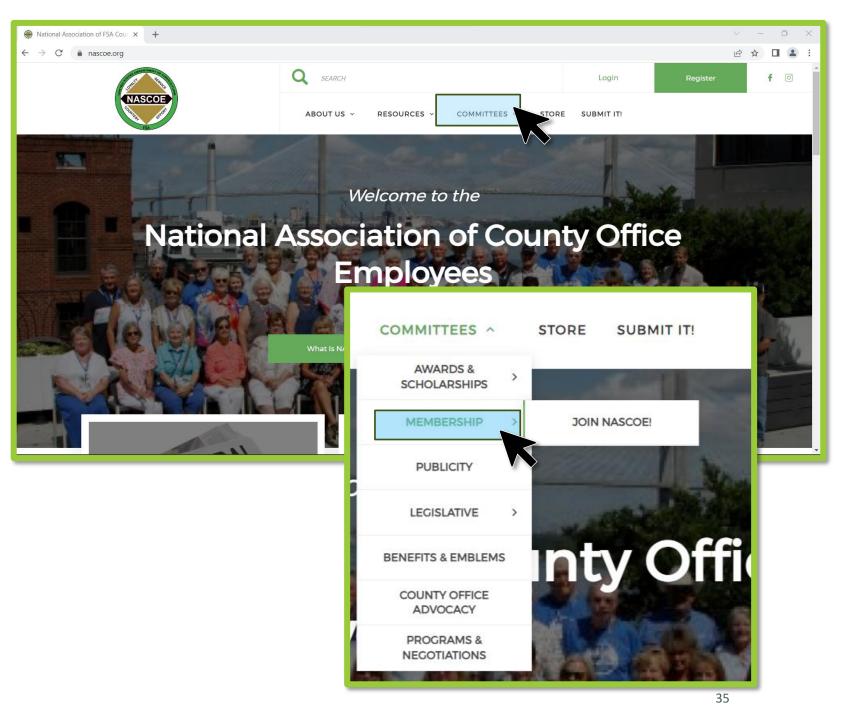
Question 4 - Identify the top 3 items that you feel should be priorities for NASCOE.

- TRANSPARENCY FROM NATIONAL OFFICE
- HIRING & EMPLOYEE DEVELOPMENT/MENTORSHIP
- STAFFING
- CLEAR UNDERSTANDING OF WHEN IT'S APPROPRIATE TO TALK ABOUT NASCOE
- MEMBERSHIP INVOLVEMENT
- VISON OF COUNTY OFFICE STRUCTURE
- ADDRESSING EMPLOYEE BURNOUT

- WORK ENVIRONMENT/EXPECTATIONS
- QUARTERLY NEWSLETTERS
- PERSONAL TOUCH
- REGULAR MESSAGES FROM LEADERSHIP PRESIDENTS, OFFICERS, CHAIRS
- SETTING PRIORITIES AND SHOWING HOW NASCOE IS WORKING TOWARDS THEM



### WWW.NASCOE.ORG



#### Membership



#### WWW.NASCOE.ORG/COMMITTEE/MEMBERSHIP

YOUR ASSOCIATION YOUR BENEFITS YOUR JOB YOUR VOICE	
WWW.NASCOE.ORG	
• BECOME A MEMBER • PRO	WHAT CAN I GAIN BY BEING PART OF THE TEAM THAT WORKS FOR PROTECTING OUR JOBS, BENEFITS AND FAIR
	COME ACTIVE IN TREATMENT OF COUNTY OFFICE EMPLOYEES ABILITY TO WORK WITH MANAGEMENT THROUGH OUR NEGOTIATION PROCESS
	COMMITTEES UPWARD MOBILITY FOR ALL CO EMPLOYEES
• <u>SUBMIT PROGRAM</u> • KE <u>SUGGESTIONS</u>	CLOSE FELLOWSHIP WITH OTHER COUNTY OFFICE EMPLOYEES FOR A VAST NETWORK OF SUPPORT VOICE IN FORMULATION OF PROGRAMS AND
	BENEFITS WITH CONGRESS THROUGH A STRONG LEGISLATIVE PROCESS/LEGISLATIVE CONSULTANT TRAVEL AND EVENT DISCOUNTS

WHAT HAS NASCOE DONE? PAY AND RAISES EACH TIME CONGRESS GRANTS FEDERAL EMPLOYEE RAISES | EQUAL BENEFITS TO OTHER FEDERAL EMPLOYEES | GRIEVANCE PROCEDURE | EMPLOYEE/MANAGEMENT AGREEMENT | RECLASSIFICATION FOR COUNTY EXECUTIVE DIRECTOR AND PROGRAM TECHNICIAN POSITIONS | MORE GRADE 8 POTENTIAL FOR PROGRAM TECHNICIANS - KEY PROGRAM TECHNICIANS/LEAD PROGRAM TECHNICIANS | NEGOTIATION PROCESS WITH MANAGEMENT | STRONG LEGISLATIVE PROGRAM | LEGAL SERVICES FOR MEMBERS | SHARED LEAVE PROGRAM | SCHOLARSHIP PROGRAM | CREDIT FOR YEARS OF SERVICE FOR SICK LEAVE FOR FERS EMPLOYEES | PAID PARENTAL LEAVE | PARENTAL BEREAVEMENT LEAVE | AND SO MUCH MORE!

#### NASCOE OFFICERS

PRESIDENT: MARCINDA KESTER, FL marcinda kester@nascoe.org VICE-PRESIDENT: JOEL FOSTER, SD joel foster@nascoe.org SECRETARY: TAYLOR STUCKI, OK laylor.stucki@nascoe.org TREASURER: JESSI COLGROVE, NE jessi.colgrove@nascoe.org PAST SECRETARY: RICK CSUTORAS, PA richard.csutoras@nascoe.org AREA EXECUTIVES MWA: KAYLA MATTSON, MN kavia mattson@nascoe.org NEA: TINA WILLIAMS, NY Ina.williams@nascoe.org NWA: LACEY ORCUTT, MT lacey orcutt@nascoe.org SEA: DONNY GREEN, TN donald green@nascoe.org SWA: TRACY WILSON, OK tracy.wilson@nascoe.org COMMITTEE CHAIRS AWARDS/SCHOLARSHIPS: HEID/CLINKINGBEARD\_KS BENEFITS/EMBLEMS: TRAVIS EISLE, IL COAC: JEANINE WENDALL\_TX CO-LEGISLATIVE: CLINT EANI, TN; DAVID MCBRYDE\_NC CO-MEMBERSHIP: CLENN THOMAS, SC; EMBLES SEIER, NE CO-PROGRAMS/INEGOTATIONS; CHRISTA KRAATZ\_TX; JENNE BUDAHL\_SD PUBLICITY: DAWNA HINES\_TX TECHNOLOGY COORDINATOR : CAL SHERROUGNE, FL

What could I lose by not supporting membership? \* YOUR EMPLOYMENT BENEFITS \* EQUAL/FAIR TREATMENT \* JOBS \* NEGOTIATION PROCESS WITH MANAGEMENT \* YOUR UNITED VOICE \* YOUR RETIREMENT BENEFITS

#### NASCOE Membership Drive Contest

Annual NASCOE Membership Drive Contest - Dues deadline July 10, 2023

#### Honorary Life Membership Requirements

Honorary Life Membership Requirements Honorary Life Membership Submission Form

#### NASCOE Membership Awards

2023 NASCOE Membership Consecutive Year County Award Submission form -- Deadline June 15, 2023 2023 NASCOE Membership Consecutive Year Individual Award Submission form

#### **NASCOE** Memorial Submission Form

2023 NASCOE Memorial Submission Form – Deadline July 1, 2023

#### Membership Toolkit

NASCOE Membership Flyer - Updated September 1, 2022 NASCOE Letter from the President - Updated April 2023 FSA-444, Dues Withholding Form NASCOE Membership Booklet Membership Training PowerPoint - Updated October 10, 2022

# NASCOE MEMBERSHIP DRIVE CONTEST

Dillard Financial Solutions, Inc., our Benefits Provider, is offering a special membership drive for 2016 and beyond. The state with the highest increase in new members, including associate membership, from July 1 to June 30 of each year will receive a \$1,000 award sponsored by Dillard Financial Solutions, Inc. The state president will receive a plaque on behalf of his or her state association, presented by the NASCOE President at the National Convention. A traveling trophy will also be presented to the state to have for a year. Each year the winning state will have their name engraved on the trophy. States are ineligible for the contest in any dues year in which they received a NASCOE Jump Team assistance with their membership drive. The percentage of increased new membership will be calculated as followed. Each regular member will earn one point. Each associate member will earn half a point.

Total Regular Members as of June 30th (100)	100
Total Associate Members as of June 30th (21)	10.5
Additional Regular Members gained July 1st to June 30th (5)	5
Additional Associate Members gained July 1st to June 30th (2)	1
	116.5

Total additional member points (6) divided by total points on June 30th (110.5) times 100 = 5.43% increase for contest consideration. Dues must be postmarked by July 10th of the current year to be eligible for the contest.

### NASCOE HONORAY LIFE MEMBERSHIP

A person is eligible for Honorary Life Membership if the person was a member of his or her state association since the second year of formation or from the first full membership year of employment until retirement and an annuity is earned.

Honorary Life Membership for RIF'ed employees is limited to those retaining their Civil Service Retirement Rights. States must certify to the above at the time a request is submitted to the National Membership Chairperson for recognition as an Honorary Lifetime Member. NASCOE will send an Honorary Lifetime Membership Certificate to the recipient.

If any state has a person they would like to be recognized with Honorary Life Membership and the person does not meet the present requirements, the state may request a **waiver** through the NASCOE Membership Committee Chairperson, with the proposed lifetime member's knowledge and consent, detailing the person's membership history and listing the reasons they feel the person should be an Honorary Life Member. This request for waiver will be acted upon by the Executive Committee at their next scheduled board meeting and the state will be notified of approval or disapproval.

## NASCOE CONSECUTIVE YEAR AWARDS

**COUNTY:** Membership awards are available for counties that have maintained 100% cumulative membership in NASCOE for 25 - 30 - 35 - 40 - 45 - 50 - 55 and 60 years. These awards will be presented at the 2023 NASCOE convention in College Station, TX. Deadline for the applicable state Secretary/Treasurer to certify and submit eligible individuals is **July 1, 2023**.

These awards are for county offices that have maintained 100% membership in NASCOE for **cumulative** years.

These are one-time awards. Counties that have already been recognized for a specific time period cannot be recognized again. These awards are based on 5-year increments.

If a county office was eligible in one of the last 4 years for the 40 - 45 - or 50-year award and was previously missed being recognized, it is not too late to submit the county.

# NASCOE CONSECUTIVE YEAR AWARDS

**INDIVIDUAL:** Membership awards are available for individual members that have maintained 100% **continuous** membership in NASCOE for 25 - 30 - 35 - 40 - 45 - 50 - 55 and 60 years. These awards will be presented at the 2023 NASCOE convention in College Station, TX. Deadline for the applicable state Secretary/Treasurer to certify and submit eligible individuals is **July 1, 2023**.

These awards are for individual members that have maintained 100% membership in NASCOE for **consecutive** years.

These are one-time awards. Members that have already been recognized for a specific time period cannot be recognized again. These awards are based on 5-year increments.

The members must have reached their specific year award while serving in an active-duty status as a permanent, dues-paying member. Associate membership years do NOT count towards the consecutive year membership period.

If an individual member was eligible in one of the last 4 years for an award and was previously missed being recognized, it is not too late to submit the individual.

### NASCOE MEMORIAL PRESENTATION

Several years ago, at our NASCOE Convention, a tradition was begun that has become a special part of the convention agenda. In honor of our deceased NASCOE members, we pause at the National Convention to remember those who have passed away in the last year.

This very special service is a time that we pay tribute to those who were dedicated members of NASCOE and who promoted and supported our employee organization during their lifetime.

During this special observance, we recognize our deceased members with a touching PowerPoint presentation set to special music. We ask that you help us honor the deceased members from your state by submitting their information and a photo, if available, so they may be memorialized in this service.

Andrea Stafford, Program Technician from Tennessee, has volunteered to put the memorial service presentation together for the convention in August 2023.

Please send your submission as soon as possible, but no later than July 1, 2023.



### RECRUITMENT

The <u>State Membership Chairperson</u> (with the help of your State Membership Drive team members) should monitor state vacancy announcements and USAJOBS website for job openings within their state.

(Initial contact) Reach out to the county office prior to hiring. Provide your state as well as national membership materials to the CED of the office for the new co-worker or non-member. <u>Do not use</u> government supplies or mailing in doing this!

**(Second Contact)** Within 2 weeks after the hire is made, make an initial contact with the new co-worker to introduce yourself and ask if they have any questions. <u>Personal calls work best in most situations (Know your audience)</u>. Make use of your membership drive team members in the district/area.

**(Third contact)** Within 1 month, follow up with a personal e-mail or call to the potential member. This should come from a member of the state leadership or a member of the membership drive team. Then follow-up with a card or personal thank you letter. <u>Communication is Key</u>!

It takes all of us to grow our membership!

## MEMBERSHIP PACKET EXAMPLES

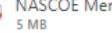
NASCOE FLYER\_Updated\_04122... 402 KB

Hi Danielle.

Emilee



Current NEBRASCOE Dues Rate... 64 KB



NASCOE Membership booklet....

INFORMATIONAL ATTACHMENTS

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#### This form is available electronically FSA-444 U.S. DEPARTMENT OF AGRICUITURE (06-21-12) Farm Service Age WELCOME REQUEST FOR OR TERMINATION OF VOLUNTARY ALLOTMENT OF PAY FOR USDA FSA RECOGNIZED ASSOCIATIONS Congrats on your new position with FSA! ement is made in accordance with the Privacy Act of 1974 (5 USC 552a - as amended). The authority for requesti E-MAIL The boloning automation is made in accounted that is if interpreted in the conductive automation of the conductive automation collected on this form may be disclosed to other Federal. State, Local government agencies, That agencies, and nongovernmental entities that have been unbronadon collected on this form may be disclosed to other Federal. State, Local government agencies. That agencies, and congovernmental entities that have been authorized access to the information by datable or required in andicated Recursive Lass electrical in applicable. I'm reaching out to you as the NEBRASCOE membership chair. Personnel Records, USDA/FSA-6, County Personnel Records, and USDA/FSA-7, Employee Resources Master File. Providing the requested information is voluntar However, failure to furnish the requested information will result in an inability to process an employee request to begin or terminate a voluntary allotment of pay The collection of information is completed by current Federal employees and is therefore excluded from the Paperwork Reduction Act Requirement as specified in In case you don't know, NASCOE is YOUR association - the National Association of County Office Employees. 5 CFR 1320.3. and OMB approval is not required for this collection of information By becoming a member of your state association, NEBRASCOE, you also become a member of the National Association NASCOE. The provisions of appropriate criminal and civil fraud, privacy, and other statutes may be app Name of Employee (Last, First, Middle) Last 4 Digits of SSN 3. Home Address of Employee (Including Zip Code) Name of USDA Agency (Including Division/Branch) NASCOE is YOUR UNITED VOICE, but our membership is the strength of NASCOE. I can tell you firsthand that FSA National Leadership sees the commitment and dedication that your county office co-workers are putting into NASCOE, State/County of Employment but we need YOUR help to increase our membership numbers. Association (Check One X NASCOE NAFEC NASE NACS Other: We need to show FSA leadership that we believe in our association and grow our membership so that all will see our commitment to NASCOE. Type of Allotment (Check one) Note: A separate FSA-444 must be filled out for each type of allotment: By doing so, we can bring even greater attention to the many important matters that affect all county office employees. Select Current Grade: ASSOCIATION DUES The stronger our membership, the more opportunities we have as an organization to make an impact and be heard. hereby authorize the Farm Service Agency (FSA) all of the following: · to deduct from my pay on a biweekly basis the amount certified as the regular dues of the Association or state affiliate beginning PP 10 of CY 2024 NEBRASCOE recognizes how important it is for all employees to become members. · to make any changes in the amount which is certified by the Association or the state affiliate as an uniform change in its dues structure · to remit the dues withheld to the Association in accordance with its arrangements with FSA. We believe in our Association so much that for new members that join NEBRASCOE, we cover the cost of your dues for the first year you enroll! SUPPLEMENTAL INSURANCE COVERAGE Association The completed FSA-444 form can be returned to emilee.seier@usda.gov, so you are counted as a member right away, even though dues won't start processing until PP10 of 2024! I hereby authorize the Farm Service Agency (FSA) all of the following: to deduct from my pay on a biweekly basis the amount certified by me as the premium for insurance elected by me through the NASCOE authorized carrier beginning PP \_\_\_\_ of CY \_\_\_\_ A few other important things among the many, that I would like to highlight that NASCOE has done for you: · premiums withheld will be remitted to the NASCOE carrier in accordance with the agreement between NASCOE and FSA. I understand that if my pay is insufficient to withhold the premium due, I am responsible for paying such premiums directly to the NASCOE carrier if HIGHLIGHT 100% Paid Parental Leave I want to continue my insurance coverage Shared Leave Program I understand this authorization must be filed with the State FSA Office at least 3 days before the end of the pay period in which the first deduction will be made. I further understand this authorization will be terminated at any time I give written notice or in case of my Key Program Technician Positions varation for any reason. In either case, such termination will be effective only to prohibit further withholding MEMBERSHIP Lead Program Technician Positions Opportunity to submit program suggestions and negotiation items Working to maintain and strengthen our County Committee System COUNTY OFFICES! Association: equest payroll deduction for the following allotment be terminated on the first day of Pay Period COLLECT If you have any questions about NEBRASCOE or NASCOE, please don't hesitate to reach out to me, or any of the other board members. NAFE Othe Supplemental Insurance Coverage NASCOE Dues PERSONAL EMAIL NACS Dues NASE Dues You can also ask anyone in your County office as they are all members....by becoming a member you will help the office maintain their 14th YEAR of continuous 100% MEMBERSHIP!!! 11. Signature of Employee Terminating Allotment 13. State Office Action (Check NFC tables to determine current PP dues, or supplemental amou More information can be found at nascoe.org and by reviewing the attached materials. ADDRESS! Name of Employee Updating Reque Signature of Emp I look forward to hearing from you! orientation, policial beliefs, pevetic information, reprint, or because ell or pert of an individuellacione is denied from ney public assistance program. (Not all prohibited bases apply to means for communication of program information directile, large pert, audicitage et al.) anoutic contact USDABARGET Center et (202) 725-02000, (voice and TDD). To the a compated to Office of the Assistant Scientify (No. UN Rights, Alloy pert), audicitage et al.) anoutic contact USDABARGET Center et (202) 725-02000, (voice) and TDD). To the a compated to (RIG) 87. Personal Email Address:

### MEMBERSHIP PACKET EXAMPLES



Return completed forms to: Sarah Kubik 238 West Town Street Norwich, CT 06360

#### **INSTRUCTIONS FOR COMPLETING FSA-444**

#### New Enrollee/Change in Dues

All employees must complete sections 1-5 of the FSA-444 form. Please be sure to also complete the

- Check the "NASCOE DUES" in section 6
- In Section 7, enter the number of the next full pay period, and "21" for the calendar year (CY) in the "ASSOCIATION DUES"
- · Beside the CY, write in your payroll deduction amount per pay period based on your Grade/Step as of July 1, 2021 (see enclosed TASCOE dues table)
- Sign/Date Section 8 & 9

ade	1	2	3	4	5	6	7	8	9	10
4	78.02	80.62	83.22	85.82	88.42	91.02	93.62	96.22	98.82	101.42
	3.00	3.10	3.20	3.30	3.40	3.50	3.60	3.70	3.80	3.90
5	87.29	90.20	93.11	96.02	98.93	101.84	104.75	107.66	110.57	113.48
	3.35	3.46	3.58	3.69	3.80	3.91	4.02	4.14	4.25	4.36
6	97.30	100.54	103.79	107.03	110.27	113.52	116.76	120.00	123.25	126.49
	3.74	3.86	3.99	4.11	4.24	4.36	4,49	4.61	4.74	4.86
7	108.12	111.73	115.33	118.93	122.54	126.14	129.74	133.34	136.95	140.55
	4.15	4.29	4.43	4.57	4.71	4.85	4.99	5.12	5.26	5.40
8	119.74	123.74	127.73	131.72	135.71	139.70	143.69	147.68	151.68	155.67
	4.60	4.75	4.91	5.06	5.21	5.37	5.52	5.68	5.83	5.98
9	132.26	136.67	141.08	145.48	149.89	154.30	158.71	163.12	167.53	171.94
	5.08	5.25	5.42	5.59	5.76	5.93	6.10	6.27	6.44	6.61
10	145.65	150.50	155.36	160.21	165.07	169.92	174.78	179.71	184.49	189.35
	5.60	5.78	5.97	6.16	6.34	6.53	6.72	6.91	7.09	7.28
11	160.02	165.35	170.69	176.02	181.35	186.69	192.02	197.35	202.69	208.02
	6.15	6.35	6.56	6.77	6.97	7.18	7.38	7.59	7.79	8.00
12	191.80 7.37	198.19 7.62	204.59 7.86	210.98 8.11	217.38 8.36	223.77 8.60	230.17 8.85	23	12.95	249.35 9.59 SCHA



#### **KASCOE DUES FORM**

\* During the February 27, 2020 Directors meeting the Officers and Directors made the decision to update the dues structure to a flat rate based on your position. This dues structure will be in effect from April 1, 2020 forward.

Position	Amount
County Executive Directors	\$156.00
Program Technicians	\$78.00
Associate Members	\$25.00

N	lame of Office:		
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
N	lame:	Position:	Amount \$:
S	cholarship Donations \$ Amount:		
		Total \$ Amount Enclosed:	
		County Membership %	
Mail To:	MAIL WITH CHECK MAD	E PAYABLE TO KASCOE	

### MEMBERSHIP PACKET EXAMPLES



3







Secretary/Treasurer President President-Elect Past-President Jennifer Stanley Kimberly Rice Beth Farmer Judy Rudd 1001-A 25th Avenue 1460 West Main St., Suite J-1 102 Liberty St 600 South 7th Street, Suite 3 Phenix City, AL 36869 Evergreen, AL 36401 Opelika, AL 36801 Centre, AL 35960 (334) 408-3481 Office (256) 927-8732 Office (251)578-1520 Office (334)745-4791 Office (706) 570-3125 Cell (251) 359-7122 Cell (256)252-2258 Cell (256) 557-5224 Cell Judith.Rudd/ausda.gov Elizabeth.farmer@usda.gov Jennifer.stanley@usda.gov Kimberly.rice@usda.gov Irudd69@email.com bfarmer6 a gmail.com Jennstanley87@gmail.com Kimberlyrice80@gmail.com

Welcome to the Farm Service Agency

We are happy that you have joined our workforce and would like to introduce you to our employee association, NASCOE.

NASCOE is short for the National Association of County Office Employees. Our association here in Alabama is called ALASCOE short for (Alabama Association of County Office Employees).

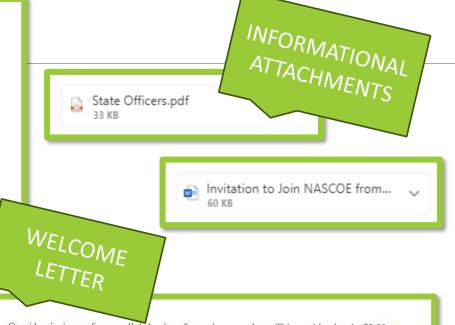
The objectives of our employee association are to assist in every way possible to assure successful operation of FSA, cooperate with other groups and organizations to conserve and improve our natural resources and to secure equitable salaries, working conditions, and retirement provisions for all county office employees. NASCOE/ALASCOE works/lobbies on our behalf to ensure that we receive the same benefits and provisions that other federal employees receive. Since, as County Office (CO) employees, we are not actually federal employees (GS), NASCOE rallies on our behalf and ensures that we receive the same benefits and treatment as an actual GS federal employee does.

Federal benefits that we have today, we owe the accomplishment to NASCOE. A handout has been provided in this packet that lists in detail some of these benefits.

It is important that we present a united front and strong membership when NASCOE goes to rally on our behalf to keep these benefits that we have and to strive for our future. We would like to invite you to join us and everything you need is in this packet.

Dues are due and payable July 1<sup>st</sup> of each year and are as follows: Grade 10 and above dues are: \$130 Grade 9 and below dues are: \$78 Associate dues are: \$40

All employees working in a county office can be full members. (This includes federal employees employed at county level) STO, STC, COC, retirees, etc. are considered associate members.



Consider signing up for payroll deductions for paying your dues. This would only take \$3.00 or \$5.00 from your check each pay period. To get payroll deductions started complete form FSA-444 and send to Debra Jenkins, <u>debra jenkins@usda.gov</u>, in the STO. If you are going to pay your dues finandly, you will need to fill out the ALASE OF dues form and include it with your check when the ALASE OF Treasurer Judy Rudd. Your paid dues make you a member of both NASCOE, the national association and ALASEOE, our state association.

Members of ALASCOE/NASCOE also have special benefits, which include being eligible for some free JM Marketing insurances. You may be sent more information on these insurances at your request. You also have the right to an hour of consultation with NASCOEs attorney should this benefit ever be necessary. Go on NASCOE.ORG for a listing of all benefits that are available or contact our Alabama Benefits Chairperson.

Please consider taking a stand with us and joining our association. If you have any questions, please feel free to contact your ALASCOE director (a listing has been enclosed) or your CED should be able to answer or direct you to the right person.

Thanks so much for your consideration!

Jennifer Stanley, ALASCOE President

Regular Member Grade 10 and above dues are: \$130 Grade 9 and below dues are: \$78 Judy Rudd 1001-A 25 <sup>th</sup> Aven Phenix City, AL 36 Complete FSA-44 Debra Jenkins, di	ation for Membership
TYPE of Membership seeking (check one)	Method of Dues Payment (check one)
	Check (annual Dues)- Payable to ALASCOE
	Mail this form and dues to:
Grade 9 and below dues are: \$ 78	ALASCOE Secretary/Treasurer
	Phenix City, AL 36869
Associate Member: \$40.00	FSA-444 Dues Withholding
	Complete FSA-444 form and email the original to
	Debra Jenkins, debra.jenkins@usda.gov and
	email this form to ilrudd69@gmail.com .
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New MemberYesNo	
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Please send me email notification from AL	ASCOE/NASCOE
Do NOT send email notifications from ALA	SCOE/ NASCOE

### AVAILABLE TOOLS

- NASCOE Website The Membership section of the website has many tools (such as the NASCOE membership video, Membership handouts, dues withholding form, etc.).
- State Membership Emails State membership chairs, along with their respective state treasurers, should maintain personal contact information for membership; When making contact on joining, DO NOT make use of government e-mail.
- Personal calls and texts. Co-workers love to hear from others especially those who are newly hired;
- SOCIAL MEDIA NASCOE APP and STATE WEBSITE (IF APPLICABLE)
- Microsoft Teams easy to have one-on-one or group conversations. Can even use for district and state planning sessions between state conventions.
- "Tell your NASCOE Story" What has worked for your state?

### NASCOE MEMBERSHIP VIDEO



### NASCOE TOUCH CARD



#### How We Started

When the Dust Bowl and the Great Depression devastated family farms during the late 1920s and early 1930s, President Roosevelt's response was to pass the Agricultural Adjustment Act of 1933 and form the Agricultural Adjustment Administration, the precursor to the Farm Service Agency. The "Triple A's" purpose was to create a safety net for farmers and stabilize farm prices. From the beginning, local farmers served on committees that guided program implementation and employees came from the rural areas they served. Though our name has changed, our main priority has and always will be service to American agriculture and our producers.

NASCOE was formed with the goal of supporting the American farmer and promoting and protecting the employees that served them. Before NASCOE, county office employees had no leave, retirement, benefits, health or life insurance and significant pay differences when compared to GS counterparts. Since 1962, NASCOE has been granted exclusive recognition to represent all full-time county office employees in negotiations with management and the National office. Basic employee benefits, both then and now, must be negotiated annually. NASCOE gives employees this voice.

www.nascoe.org

#### NASCOE is Working for YOU!



@NASCOE News

Join us! Annual dues are affordable. Sign up for bi-weekly withdrawals from your paycheck, often costing less than a cup of coffee or a quick lunch. What does NASCOE do for you?

LEGISLATIVE

Our legislative team works to ensure job security and employee benefit entitlements through legislation using established Congressional relationships.

PROGRAMS

Do you have a program or software improvement suggestion? NASCOE takes your ideas, submitted through nascoe.org, directly to FSA Program Directors in the National Office.

SCHOLARSHIPS

Available to members, their children and grandchildren for continued education!

BENEFITS

Member discounts available for theme parks, livestream fitness, rentals and more!

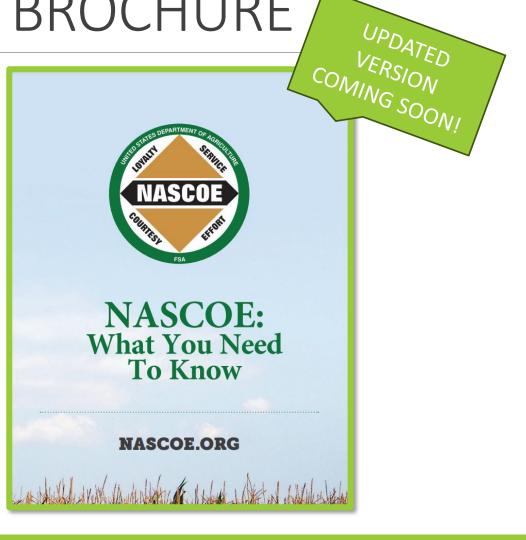
Be a part of our team! Help us protect our jobs and benefits. Can you afford not to? Simply scan the QR code and fill out the applicable



O form! @nascoe\_news

#### NASCOE FLYER & BROCHURE





#### TIPS FOR MEMBER RECRUITMENT



1. Use the personal touch. If possible, visit in person with potential members. If you can't visit in person, then call them.



2. Be prepared to provide handouts "Welcome Packet" that will give information for your State Association along with NASCOE. 3

3. Be prepared to explain why we as a county office employee need NASCOE. Examples are recent NASCOE wins and negotiations with FSA management.

#### TIPS FOR MEMBER RECRUITMENT



4. Discuss the difference between an employee association (NASCOE) and a union. Inform them that NASCOE IS NOT a union, nor do we operate like one.



5. Get the application for membership and FSA-444 completed and signed BEFORE you leave the office. Ask if they would like for you to send the form to the STO for them? If questions/concerns about joining, ask how you can help! 6

6. As mentioned before, be prepared to answer their questions.You be the change needed to help strengthen your Association.



# STRATEGY FOR MEMBERSHIP VISITS

- Take a friend. There is power in numbers.
- Plan your visit to the COF. Contact CED and DD and explain your mission in visiting with potential new members and sharing the importance of NASCOE with all COF co-workers. Get their blessing.
- When you get to the COF, introduce yourself and your friend and ask everyone if it is a good time to visit. Keep the mood casual and friendly.
- Hand out your welcome packets to everyone in the office, both members and non-members. Discuss the material in the packet and mention that there is more information on the NASCOE.org website. Take time to explain how important NASCOE is to not only our jobs but also the producers we serve.
- Share with everyone your personal experience with your state association and NASCOE. Make sure to emphasize the benefits you/others have enjoyed/enjoy because of the work NASCOE is doing behind the scenes all the time.

#### NASCOE JUMP TEAMS

Important – In the NASCOE Constitution and By-Laws it is noted that "States cannot be an affiliate of NASCOE and be afforded the rights, privileges, etc. of a state affiliate unless the state has in excess of 50% of its eligible members as members of the state association." With this, NASCOE "Jump Teams" can be requested when a states membership percentage drops to 60% or lower if the need is sufficient.

Jump teams require a great deal of planning with the help of the requesting state. Jump teams make use of selected members from around the nation to come in and make physical visits to as many counties as possible to help "jump-start" membership in the state.

Coming out of 2023, NASCOE has 14 states that are at the 60% threshold.

Jump teams have been used this past year with great success.



### WORKING TOGETHER











### Members & Non-Members Interests

Identify	Identify training programs that are of interest to Members such as: Thrift Saving Plan (TSP).
Invite	Invite Blue Cross and Blue Shield-FEP State and National Representatives to State and National Events.
Schedule	Schedule Virtual or "Working Lunch" Training sessions on Retirement or Investment topics.
Conduct	Conduct TEAMS District Officer, Committee Chair training sessions.

How Can YOU Add Value to YOUR Association?

 Understand Purpose and Mission of NASCOE	 Be Able to Explain Membership Benefits	 Identify What Members & Non- Members Expect
Establish Relationships- Association & SED/STC/STO	Engage in Recruitment of Association Members	Be Prepared to Apply Social Networking Skills
Identify & Utilize Skills/Talents/Abilities of Members	Delegation of Responsibilities Can Empower Members	Develop Goals

#### WHERE DO WE GO FROM HERE?

- Incorporate new ideas you learn.
- Look for opportunities to be more involved.
- Identify & prioritize goals to help YOUR Association.
- Delegate responsibilities to accomplish goals.
- Train Officer, Committee Chair & Director replacements. Help State Associations remain strong!
- Encourage Members & Non-Members to attend events. Invite STO/STC employees to events & ask SED'S to speak at conventions.
- Never miss an opportunity to promote the Association (i.e. request time at state training, manager meetings, etc.).
- Utilize non-government communications to distribute information.



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AL	98	97	99	99	99	99	97	99	100	99
AZ	100	100	92	94	87	100	100	98	97	87
AR	100	100	100	100	100	100	100	96	96	97
CA-HI	78	77	95	93	92	88	91	74	81	77
СО	97	91	91	92	97	94	90	94	97	90
СТ	100	100	100	100	100	100	100	100	100	100
DE-MD	92	85	87	100	100	100	100	100	100	100
FL	100	100	100	100	100	100	96	100	100	100
GA	98	98	99	98	99	100	96	99	99	98
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IA	94	96	97	96	97	100	99	99	99	97
KS	93	96	98	99	98	99	99	99	99	98
КҮ	77	78	80	80	84	98	100	99	10	99
LA	80	100	99	96	96	95	97	94	95	99
ME	100	78	100	100	100	100	100	100	100	100
MA-RI	93	96	100	95	100	100	100	100	100	100
MI	99	97	100	100	100	98	98	99	98	97
MN	99	100	100	100	100	100	100	100	100	100
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 STATES PERCENTAGE OF MEMBERSHIP — 1965-1966 thru 1974-1975

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#### STATES PERCENTAGE OF MEMBERSHIP — 1965-1966 thru 1974-1975

STATE	65-66	66-67	67-68	68-69	69-70	70-71	71-72	72-73	73-74	74-75
MS	100	100	100	100	100	100	100	100	100	100
MO	86	94	97	94	97	99	99	99	100	100
MT	71	71	81	87	86	88	88	92	88	83
NE	100	100	100	97	100	100	100	100	100	100
NV	100	100	100	100	100	100	41	100	_	55
NH	88	88	94	94	100	91	92	92	62	73
NJ	100	100	100	100	100	100	100	100	100	100
NM	88	100	100	100	100	96	100	100	94	91
NY	97	95	92	96	94	98	96	95	94	89
NC	95	100	99	98	99	98	99	100	99	93
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 STATES PERCENTAGE OF MEMBERSHIP — 1965-1966 thru 1974-1975

 STATE 65-66 66-67 67-68 68-69 69-70 70-71 71-72 72-73 73-74 74-75

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#### STATES PERCENTAGE OF MEMBERSHIP — 1965-1966 thru 1974-1975

STATE	65-66	66-67	67-68	68-69	69-70	70-71	71-72	72-73	73-74	74-75
ND	97	100	100	100	100	100	100	100	100	99
OH	100	100	100	100	100	100	99	98	97	99
ОК	100	100	100	100	99	100	99	100	100	94
OR	85	87	96	94	98	100	100	95	95	81
PA	86	95	95	96	97	95	98	98	97	99
SC	98	95	94	98	98	100	100	100	100	100
SD	100	99	99	99	99	98	99	99	99	99
TN	93	94	96	95	97	99	100	99	100	100
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#### STATES PERCENTAGE OF MEMBERSHIP — 1965-1966 thru 1974-1975

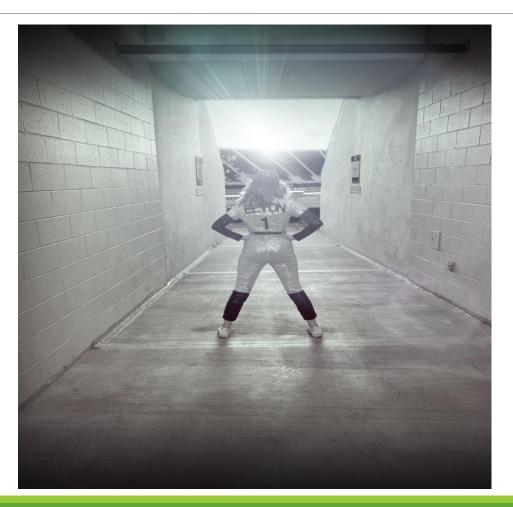
STATE	65-66	66-67	67-68	68-69	69-70	70-71	71-72	72-73	73-74	74-75
VT	91	100	100	100	100	100	100	100	100	94
VA	80	77	82	83	88	87	92	90	100	97
WA-AK	88	90	97	82	85	84	85	68	80	84
WV	100	100	100	100	100	100	100	100	98	94
WI	67	86	85	81	86	90	85	95	91	86
WY	100	100	100	96	99	95	95	93	97	91
NATIONAL	97*	97*	96	97	97	98	98	98	98	97
* ESTIMATED NO RECORDS AVAILABLE IN EARLY YEARS										
					00 100 88 100 97 95 95 100 97 100		00 100 00 100 96 94 98 99 00 100	100         100           96         100           98         96           98         99           100         100		63

### LET'S GROW NASCOE TOGETHER





#### YOU CAN BE THE ROCK STAR



### Ya'll got any questions?



## QUESTIONS FOR AREAS

1. A QUESTION HAS BEEN BROUGHT UP CONCERNING THE CURRENT ASSOCIATE MEMBERS DUES BEING COLLECTED BY STATES.

WITH THE NEW NASCOE APP, SOME DUES CAN BE COLLECTED THROUGH THE NEW SOFTWARE AND WOULD GO DIRECTLY TO NASCOE. IN ORDER TO MAKE USE OF THIS TOOL, STATES WOULD NEED TO BE UNIFORM IN THE AMOUNT THEY CHARGE ASSOCIATE MEMBERS AS THERE IS NO WAY FOR STATES TO RECOUP THE EXTRA AMOUNT THEY NORMALLY CHARGE. THE CURRENT AMOUNT THAT GOES TO NASCOE FROM ASSOCIATE DUES IS \$25.

WOULD STATES BE WILLING TO ONLY CHARGE \$25 FOR ASSOCIATE DUES AND THESE FUNDS GO DIRECTLY TO NASCOE. THESE MEMEBRS WOULD BE RECOGNIZED BY STATE, BUT THE FUNDS WILL GO DIRECTLY TO NASCOE?